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(Stock Exchange Code 7972) March 7, 2023 (Starting Date of Electronic Provision Measures: March 1, 2023)

## To Shareholders with Voting Rights:

President Koji Minato ITOKI CORPORATION Head Office: 1-6-11 Awajimachi, Chuo-ku, Osaka

## **NOTICE OF**

## THE 73RD ORDINARY GENERAL MEETING OF SHAREHOLDERS

Dear Shareholders:

We would like to express our appreciation for your continued support and patronage.

The 73rd Ordinary General Meeting of Shareholders of ITOKI CORPORATION (the "Company") will be held for the purposes stated below.

In convening this Shareholders Meeting, the Company takes electronic provision measures and has posted the matters to be provided electronically on the following websites on the Internet.

The Company's website: https://www.itoki-global.com/investors/convocation\_notices.html

In addition to the above website, these matters are also posted on the Tokyo Stock Exchange (TSE) website. Please access the TSE website below (Listed Company Search) to confirm the relevant information.

TSE website (Listed Company Search):

https://www2.jpx.co.jp/tseHpFront/JJK020010Action.do?Show=Show

\* Please enter the issue name (company name) or stock exchange code of the Company to search for the Company, then select "Basic information," and then select "Documents for public inspection/PR information."

Instead of attending the meeting, you can exercise your voting rights by either of the methods below. Please review the Reference Documents for the General Meeting of Shareholders provided in the matters to be provided electronically and exercise your voting rights.

## [Exercise of your voting rights in writing]

Please indicate your vote for or against the proposals on the enclosed Voting Rights Exercise Form and return it to us by post so that it can reach us by 5:45 p.m. on Wednesday, March 22, 2023.

## [Exercise of your voting rights by electromagnetic method (via the Internet, etc.)]

Please exercise your voting rights by 5:45 p.m. on Wednesday, March 22, 2023, in accordance with the "Guidance on the Exercise of Your Voting Rights by Electromagnetic Method via the Internet, Etc." on page 6 of the Japanese original.

1. Date and Time:	Thursday, March 23, 2023, at 10 a.m. Japan time
	(Doors open at 9 a.m.)
2. Place:	Conference hall on the 9th floor of the Company's Osaka Showroom located at
	1-6-11 Awajimachi, Chuo-ku, Osaka, Japan
	(Please refer to the map at the end of this notice.)

## 3. Meeting Agenda:

- Matters to be reported: 1. The Business Report, Consolidated Financial Statements for the Company's 73rd Fiscal Year (January 1, 2022–December 31, 2022) and results of audits by the Accounting Auditor and the Audit & Supervisory Board of the Consolidated Financial Statements
  - 2. Non-Consolidated Financial Statements for the Company's 73rd Fiscal Year (January 1, 2022–December 31, 2022)

## Proposals to be resolved:

Proposal 1:	Appropriation of Surplus
Proposal 2:	Partial Amendments to the Articles of Incorporation
Proposal 3:	Election of Eight (8) Directors
Proposal 4:	Election of Two (2) Audit & Supervisory Board Members
Proposal 5:	Election of One (1) Substitute Audit & Supervisory Board Member
Proposal 6:	Continuation of the Countermeasures Against Large-Scale Acquisitions of
	Company Shares (Takeover Defense Measures)

## 4. Other Matters concerning the Meeting

- (1) If you wish to attend the meeting by a proxy, please present the shareholder's Voting Rights Exercise Form and a letter of proxy.
- (2) If you exercise your voting rights both in writing and by electromagnetic method (via the Internet, etc.), your voting rights exercised by electromagnetic method shall be treated as the valid vote.
- (3) If you exercise your voting rights more than once by electromagnetic method (via the Internet, etc.), the last exercise of your voting rights shall be treated as the valid vote.
- (4) If there is no indication of your vote for or against the proposal in the Voting Rights Exercise Form, your vote shall be treated as approval of the proposal.
- $\bigcirc$  If attending the meeting in person, please present the enclosed Voting Rights Exercise Form at the reception desk.
- If any revisions are made to the matters to be provided electronically, the revised versions will be posted on the respective websites where the matters are posted.
- O The paper copy sent to shareholders also serves as the document describing the matters to be provided electronically on the request for delivery of the document. Please note that the following matters are excluded from the paper copy pursuant to the applicable law and Article 16 of the Company's Articles of Incorporation. As such, the paper copy is a part of the documents that were audited by the Audit & Supervisory Board Members and the Accounting Auditor when preparing their audit reports. "Matters Concerning Stock Acquisition Rights, etc.," the "notes to the Consolidated Financial

Statements," "Non-Consolidated Statement of Changes in Net Assets" and the "notes to the Non-Consolidated Financial Statements"

• Please note that the numbers of page, item, and reference page described in the paper copy are the same as in the matters to be provided electronically.

## **Reference Documents for the General Meeting of Shareholders**

## **Proposals and Reference Information**

## **Proposal 1:** Appropriation of Surplus

Regarding the appropriation of surplus, we would like to propose the following.

Matters concerning the year-end dividend

The Company recognizes profit distribution as an important managerial issue and makes it a basic policy to ensure the continuous and stable payment of dividends to shareholders based on comprehensive consideration of its status of earnings, enhancement of internal reserves and future development of business operations from a long-term perspective.

In line with this policy, we would like to propose the payment of the year-end dividend of \$37 per share for the fiscal year ended December 31, 2022, including an ordinary dividend of \$17 and a special dividend of \$20 per share as a return of profits to shareholders based on consideration of the business results for the fiscal year and the future business environment.

- (1) Type of dividend property: Cash
- Matters concerning the allotment of dividend property and the total amount thereof:
  ¥37 per share of common stock of the Company (ordinary dividend: ¥17, special dividend: ¥20) In that case, total cash dividends will be ¥1,675,462,786.
- (3) Date on which the dividend of surplus will become effective: March 24, 2023

## Proposal 2: Partial Amendment to the Articles of Incorporation

1. Reason for the amendments

Based on the Company's current business status, the Company intends to add business purpose in Article 2 (Purpose) of the current Articles of Incorporation to respond to the diversification of the Company's business.

2. Details of the amendment

The details of the amendments are as follows.

Amended	narts	are	underlined.)	١
Amenucu	parts	arc	undernneu.	,

Current Articles of Incorporation	Proposed Amendments
Article 2    (Purpose)      The purpose of the Company shall be to engage in the following businesses:      1 7. (Provisions omitted)      8. Construction, steel structure construction, machinery and equipment installation work, pipe work, interior finishing construction, telecommunications, joinery installation work, electrical work;	Article 2    (Purpose)      The purpose of the Company shall be to engage in the following businesses:      1 7. (Unchanged)      8.    Construction, steel structure construction, machinery and equipment installation work, pipe work, interior finishing construction, telecommunications, joinery installation work, electrical work, scaffolding, earthmoving and concrete work;
9 12. (Provisions omitted) Article 3 - 50 (Provisions omitted) Supplementary Provisions (Provision omitted)	9 12. (Unchanged) Article 3 - 50 (Unchanged) Supplementary Provisions (Unchanged)

## Proposal 3: Election of Eight (8) Directors

The terms of office of all seven (7) Directors—Masamichi Yamada, Koji Minato, Kenji Makino, Eiji Funahara, Yoshiaki Moriya, Hiroshi Nagata, and Shiro Nitanai—will expire at the conclusion of this General Meeting of Shareholders. Accordingly, the election of eight (8) Directors is proposed, increasing the number of Directors by one (1) in order to further strengthen our management system.

The candidates for Director are as follows:

No.	Na	ame	Current positions and responsibilities at the Company	Attendance at the Board of Directors meetings
1	Masamichi Yamada	Reappointment	Chairman	16 out of 17 meetings
2	Koji Minato	Reappointment	President	12 out of 13 meetings
3	Yoshiaki Moriya	Reappointment	Director, Managing Executive Officer and General Manager, Administration Division	17 out of 17 meetings
4	Naoki Kaze	New appointment	Managing Executive Officer and General Manager, Sales Division	
5	Junsei Shinada	New appointment	Managing Executive Officer and General Manager, Planning Division	—
6	Hiroshi Nagata	Reappointment        External Director        Independent Officer	External Director	17 out of 17 meetings
7	Shiro Nitanai	Reappointment External Director Independent Officer	External Director	17 out of 17 meetings
8	Mariko Bando	New appointment External Director Independent Officer		

(Note) As Mr. Koji Minato was appointed at the 72nd Ordinary General Meeting of Shareholders held on March 24, 2022 and assumed the office of Director. Therefore, the status of his attendance at the Board of Directors meetings is based on the number of Board of Directors meetings that were held after his assumption of office.

No.	Name (Date of birth)	Career summary, p	ositions and responsibilities, and significant concurrent positions	Number of shares of the Company held		
1	Masamichi Yamada (May 5, 1940) Reappointment Attendance at the Board of Directors meetings (FY2022) 16 out of 17 meetings	September 2002 June 2004 June 2005 June 2007 [Significant concur Chairman, Genki Chairman, Incorpo	Plaza Medical Center for Health Care orated Foundation Tokyo Kenbikyo-In	806,161		
	Reason for appointment as Director	Having led the Co Yamada has accur adequately fulfille	Facility Management Association ompany and its group as Chairman and Director for many years, M mulated abundant experience and deep insight in overall managem and the roles of making decisions on the Company's important mana- te execution of its business operations and was therefore reappoint extern	ent. He has agerial issues		
2	Koji Minato (May 21, 1970) Reappointment Attendance at the Board of Directors meetings (FY2022) 12 out of 13 meetings	April 1994 July 2008 June 2010 June 2015 August 2018 August 2019 September 2021	Joined NIPPON TELEGRAPH AND TELEPHONE CORPORATION (NTT) Joined Sun Microsystems Japan Senior Manager for Customer Support, Oracle Corporation Japan (Business integration with Sun Microsystems) Operating Officer, Chief of Staff, CEO Office, Oracle Corporation Japan Corporate Executive Officer, Executive Deputy President & COO, Oracle Corporation Japan Director, Member of the Board, Corporate Executive Officer, Executive Deputy President & COO, Oracle Corporation Japan Joined ITOKI CORPORATION; Senior Advisor President of the Company (current)	42,234		
	Reason for appointment as Director	Having directed the Company and its group as President since 2022, Mr. Koji Minato has demonstrated strong leadership. He has promoted structural reform projects and advancement of business strategies of the Company, as well as contributed to the enhancement of the Company's corporate value, by leveraging his abundant experience and deep insight accumulated to date. He has adequately fulfilled the roles of making decisions on the Company's important managerial issues and supervising the execution of its business operations and was therefore reappointed as a candidate for Director.				

No.	Name (Date of birth)	Career summary,	positions and responsibilities, and significant concurrent positions	Number of shares of the Company held		
3	Yoshiaki Moriya (March 31, 1960) Reappointment Attendance at the Board of Directors meetings (FY2022) 17 out of 17 meetings	April 1982July 1988May 1992October 1995March 2006April 2007April 2009October 2010January 2011January 2012January 2015March 2021	Joined The Dai-Ichi Kangyo Bank, Limited (currently Mizuho Bank, Ltd.) Seconded to The Export-Import Bank of Japan (currently Japan Bank for International Cooperation) International Planning Department of The Dai-Ichi Kangyo Bank, Limited Section Manager, Non-Japanese Sales Section at Hong Kong Branch of The Dai-Ichi Kangyo Bank, Limited General Manager, MITAKA Branch of Mizuho Bank, Ltd. General Manager, Personal Planning Department of Mizuho Bank, Ltd. General Manager, NAGOYA-CHUO Branch of Mizuho Bank, Ltd. Adviser, Mizuho Corporate Bank, Ltd. Joined ITOKI CORPORATION; Executive Officer and Deputy General Manager, Administration Division Executive Officer and General Manager, Administration Division of the Company Managing Executive Officer and General Manager, Administration Division of the Company Director, Managing Executive Officer and General Manager,	29,995		
	Reason for appointment as Director	Administration Division of the Company (current) Mr. Yoshiaki Moriya has abundant experience and deep insight in financial institutions and the Company's administrative division. He has adequately fulfilled the roles of making decisions on the Company's important managerial issues and supervising the execution of its business operations as well as enhancing the function of the Board of Directors, and was therefore reappointed as a				
4	Naoki Kaze (August 29, 1962) New appointment Attendance at the Board of Directors meetings (FY2022) — Reason for		Joined the former ITOKI Co., Ltd. ("former ITOKI") General Manager, Tokyo-Nishi Branch of the Company General Manager, Tokyo-Nishi Sales Department of the Company General Manager, Tokyo-Nishi Branch Office of the Company Executive Officer and General Manager, Tokyo-Nishi Branch Office of the Company Executive Officer and General Manager, Tokyo Branch Office of the Company Executive Officer and General Manager, Knoll Business Management Department of the Company and President, Knoll Japan Inc. Managing Executive Officer and General Manager, Sales Division of the Company (current) has abundant experience and deep insight as he has been engaged in			
	appointment as Director	execution of the group company. Company's impo as well as to cont Company and its	aging a the s operations e value of the			

No.	Name (Date of birth)	Career summary, p	positions and responsibilities, and significant concurrent positions	Number of shares of the Company held
5	Junsei Shinada (October 21, 1961) New appointment Attendance at the Board of Directors meetings (FY2022) — Reason for appointment as Director	positions in the Co managing a group the Company's imp	Joined the former ITOKI Co., Ltd. ("former ITOKI") General Manager, Minato Branch, Tokyo-Higashi Sales Department of the Company Transferred to, FMSTAFF Co., Ltd. (as president) General Manager, Higashi-Nihon Branch Office of the Company Executive Officer and General Manager, Corporate Customer Sales Management Department of the Company Executive Officer and General Manager, Corporate Customer Sales Management Department, and General Manager, Customer Value Management Department of the Company Executive Officer and General Manager, Engineering Management Department of the Company Managing Executive Officer and General Manager, Engineering Management Department of the Company Managing Executive Officer and General Manager, Planning Division of the Company (current) a has abundant experience and deep insight as he has successively ompany's sales and operational divisions of the Company, and has company. He is expected to adequately fulfill the roles of making operation of its busin	experienced decisions on ness
6	Hiroshi Nagata (February 22, 1941) Reappointment External Director Independent Officer Attendance at the Board of Directors meetings (FY2022) 17 out of 17 meetings Reason for	value of the Comp Director. April 1970 June 1996 June 1999 April 2002 June 2004 April 2005 March 2008 October 2018 December 2021 [Significant concu President and Rep	as to contribute to the sustained growth and the enhancement of th any and its group, and was therefore newly appointed as a candida Joined MITSUI & CO., France Director, MITSUI & CO., LTD. ("MITSUI") Managing Director, MITSUI President, MITSUI & CO. EUROPE PLC Representative Director, Executive Vice President and Chemicals Group President, MITSUI Advisor to MITSUI Visiting Professor at Waseda University Graduate School of Commerce (MBA Course) External Director of the Company (current) President and Representative Director, CLEA Holdings Co., Ltd. (current) External Director, CLEA Japan, Inc. (current) rrent positions] presentative Director, CLEA Holdings Co., Ltd. ta has abundant experience and deep insight in corporate managem	te for 53,833
	appointment as External Director and expected roles	provided valuable	e opinions and advice on the management of the Company and more an an independent perspective. He was therefore reappointed as a ca	nitored

No.	Name (Date of birth)	Career summary, j	positions and responsibilities, and significant concurrent positions	Number of shares of the Company held	
	Shiro Nitanai (August 7, 1958)	April 1984 April 2005	Joined The Ministry of Posts and Telecommunications General Manager, Businesses Development Department, Corporate Planning Division, Japan Post (currently Japan Post Holdings Co., Ltd.)		
	Reappointment External Director Independent Officer	October 2009 April 2018	General Manager, Real Estate Planning Department, Real Estate Division, Japan Post Holdings Co., Ltd. General Manager, Project Promotion Department, JAPAN POST		
_	Attendance at the	May 2019	REAL ESTATE CO., LTD. (concurrent position) Representative, Facility Design Lab (current)	5,800	
7	Board of Directors meetings (FY2022)		Visiting Professor, University of Tsukuba (current) Adjunct Instructor, Toyo University (current)		
	17 out of 17 meetings	March 2020 [Significant concu			
	Reason for		Facility Design Lab i has abundant experience and deep insight in corporate manageme	nt and facility	
	appointment as				
	External Director and	design. He has provided valuable opinions and advice on the management of the Company a monitored management from an independent perspective. He was therefore reappointed as a			
	expected roles	candidate for Ext	ernal Director.		
		July 1969	Entered the Prime Minister's Office		
		October 1985	Counsellor, Cabinet Secretariat		
		July 1989	Director, Consumer Statistics Division, Statistics Bureau of the		
		5	Management and Coordination Agency		
	Mariko Bando	July 1994	Director, Gender Equality Bureau of the Cabinet Secretariat		
	(August 17, 1946)	April 1995	Vice-Governor, Saitama Prefecture		
		June 1998	Consul General of Japan in Brisbane, Australia		
	New appointment	January 2001	Director General, Gender Equality Bureau, Cabinet Office		
	External Director	October 2003	Member, The Board of Trustees, Showa Women's University		
	Independent Officer	April 2007	President, Showa Women's University	0	
		April 2014	Chancellor ( <i>Rijicho</i> ), Showa Women's University (current)	0	
	Attendance at the	July 2016	Chancellor (Socho), Showa Women's University (current)		
	Board of Directors	June 2017	Outside Director, MS&AD Insurance Group Holdings, Inc.		
8	meetings (FY2022)	0.000 2017	(current)		
0		December 2019	Outside Director, Mitsubishi Research Institute, Inc. (current)		
		[Significant concu			
			ho), Showa Women's University		
			o), Showa Women's University		
		,	MS&AD Insurance Group Holdings, Inc.		
		Outside Director,	Mitsubishi Research Institute, Inc.		
	Reason for	Ms. Mariko Bando	o has abundant experience and deep insight in the fields of adminis	tration and	
	appointment as		expected to provide valuable opinions and advice especially on the		
	External Director and	of diversity and hu	uman resource development from a professional perspective by leve	eraging her	
	expected roles	experience and ins	sight, and to monitor management from an independent perspective	e. She was	
			opointed as a candidate for External Director. Although Ms. Mariko		
			in corporate management other than by serving as an external direct		
			to be able to adequately perform her duties as External Director for	or the reasons	
		stated above.			

(Notes)

- 1. Ms. Mariko Bando is Chancellor (*Rijicho* and *Socho*) of Showa Women's University, and there are transactions between the Company or its major subsidiaries and Showa Women's University; however, the transaction amount is less than 1% of annual consolidated net sales in the most recent business year. In addition, Ms. Mariko Bando is Outside Director of MS&AD Insurance Group Holdings, Inc., and there are transactions between the Company or its major subsidiaries and Aioi Nissay Dowa Insurance Co., Ltd. and Mitsui Sumitomo Aioi Life Insurance Company, Limited, subsidiaries of MS&AD Insurance Group Holdings, Inc.; however, the transaction amount is less than 1% of annual consolidated net sales in the most recent business year. There are no special interests between each of the other candidates and the Company.
- 2. Mr. Hiroshi Nagata, Mr. Shiro Nitanai, and Ms. Mariko Bando are candidates for External Director.
- 3. Mr. Hiroshi Nagata will have served as External Director of the Company for fifteen (15) years at the conclusion of

this General Meeting of Shareholders. Mr. Shiro Nitanai will have served as External Director of the Company for three (3) years at the conclusion of this General Meeting of Shareholders.

- 4. Pursuant to Article 427, Paragraph 1 of the Companies Act, the Company has entered into a limited liability agreement with each of Mr. Hiroshi Nagata and Mr. Shiro Nitanai to limit the liability prescribed in Article 423, Paragraph 1 of said Act to the minimum amount stipulated by laws and regulations. The Company will continue the said agreement with each of them if their election is approved. The Company will enter into the above-mentioned agreement with Ms. Mariko Bando if she is elected.
- 5. The Company has entered into a directors and officers (D&O) liability insurance agreement with an insurance company, as stipulated in Article 430-3, Paragraph 1 of the Companies Act, with all Directors named as the insured. The insurance agreement covers Directors, Audit & Supervisory Board Members, and Executive Officers of the Company, and no premium is borne by the insured. Under the said insurance agreement, the insurance company shall cover damage that may arise as a result of the insured officers, etc. assuming liability for the execution of their duties or becoming subject to claims regarding pursuit of the said liability. Provided, however, that the agreement has certain exemptions, including cases where damage arising as a result of acts committed with the knowledge that they violate laws and regulations shall not be covered. All the candidates for Director will be included as the insured under the said insurance agreement. The Company plans to renew the said insurance agreement on January 1, 2024 during the terms of office of the candidates.
- 6. The Company designates Mr. Hiroshi Nagata, Mr. Shiro Nitanai, and Ms. Mariko Bando as the independent officers provided for by the Tokyo Stock Exchange and has so reported to the said Exchange.

## Proposal 4: Election of Two (2) Audit & Supervisory Board Members

The terms of office of three (3) Audit & Supervisory Board Members—Tadashi Matsui, Ryosuke Iinuma, and Mitsuyoshi Koyama—will expire at the conclusion of this General Meeting of Shareholders. Accordingly, the election of two (2) Audit & Supervisory Board Members is proposed.

The candidates for Audit & Supervisory Board Member are as follows.

The Audit & Supervisory Board has previously given its approval to this proposal.

No.	Name (Date of birth)	Career	summary, positions and significant concurrent positions	Number of shares of the Company held	
1	Osamu Ishihara (February 17, 1960) New appointment External Audit & Supervisory Board Member Independent Officer Attendance at the Board of Directors meetings (FY2022) Attendance at the Audit & Supervisory Board meetings (FY2022)	Partner, TMI As	Registered as Attorney-at-law in Tokyo Bar Association Joined Nishimura and Sanada Joined TMI Associates Partner, TMI Associates (current) Lecturer (Civil Procedure for Lawyers) for the Legal Training and Research Institute for Court Officials, the Supreme Court of Japan External Auditor, Odawara Engineering Co., Ltd. (current) Executive Governor, Japan Federation of Bar Associations Vice-President, Tokyo Bar Association Vice-President, Kanto Federation of Bar Associations eurrent positions] esociates r, Odawara Engineering Co., Ltd.	0	
	[Reason for appointment as External Audit & Supervisory Board Member] Mr. Osamu Ishihara has deep professional knowledge and abundant operational experience accumulated as was therefore newly appointed as a candidate for External Audit & Supervisory Board Member so that his experience can be reflected in the auditing system of the Company. Although Mr. Osamu Ishihara has not corporate management other than by serving as an external audit & supervisory board member of another past, he is judged to be able to adequately perform his duties as External Audit & Supervisory Board Mem reasons stated above.				

No.	Name (Date of birth)	Career summary, positions and significant concurrent positions	Number of shares of the Company held		
2	Hisashi Shirahata (May 5, 1962) New appointment External Audit & Supervisory Board Member Independent Officer Attendance at the Board of Directors meetings (FY2022) Attendance at the Audit & Supervisory Board meetings (FY2022)	September 1985Joined Aoyama Audit CorporationJuly 1988Registered as Certified Public AccountantOctober 1991Joined The Mitsubishi Bank, Ltd. (currently MUFG Bank, Ltd.)July 1999Joined Aoyama Audit CorporationJuly 2000Admitted as Partner ( <i>Shain</i> ) of ChuoAoyama Audit CorporationJuly 2002Representative Partner ( <i>Daihyo-Shain</i> ) of ChuoAoyama Audit CorporationSeptember 2006Representative Partner ( <i>Daihyo-Shain</i> ) of PwC Aarata (currently PricewaterhouseCoopers Aarata LLC)July 2022Outside Director, Information Development Co., Ltd. (current)[Significant concurrent positions] Outside Director, Information Development Co., Ltd.	0		
	[Reason for appointment as External Audit & Supervisory Board Member] Mr. Hisashi Shirahata has professional knowledge and abundant operational experience in finance and accounting as a certified public accountant. He was therefore newly appointed as a candidate for External Audit & Supervisory Board Member so that his knowledge and experience can be reflected in the auditing system of the Company. Although Mr. Hisashi Shirahata has not been involved in corporate management other than by serving as an external director of another company in the past, he is judged to be able to adequately perform his duties as External Audit & Supervisory Board Member for the reasons stated above.				

#### (Notes)

- 1. There are no special interests between each candidate and the Company.
- 2. Mr. Osamu Ishihara and Mr. Hisashi Shirahata are candidates for External Audit & Supervisory Board Member.
- 3. The Company's Articles of Incorporation prescribe that, pursuant to Article 427, Paragraph 1 of the Companies Act, the Company may conclude a limited liability agreement with an Audit & Supervisory Board Member to limit the liability prescribed in Article 423, Paragraph 1 of said Act to the minimum amount stipulated by laws and regulations. If the election of Mr. Osamu Ishihara and Mr. Hisashi Shirahata is approved, the Company will enter into said limited liability agreement with each of them.
- 4. The Company has entered into a directors and officers (D&O) liability insurance agreement with an insurance company, as stipulated in Article 430-3, Paragraph 1 of the Companies Act, with all Audit & Supervisory Board Members named as the insured. The insurance agreement covers Directors, Audit & Supervisory Board Members, and Executive Officers of the Company, and no premium is borne by the insured. Under the said insurance agreement, the insurance company shall cover damage that may arise as a result of the insured officers, etc. assuming liability for the execution of their duties or becoming subject to claims regarding pursuit of the said liability. Provided, however, that the agreement has certain exemptions, including cases where damage arising as a result of acts committed with the knowledge that they violate laws and regulations shall not be covered. All the candidates for Audit & Supervisory Board Member will be included as the insured under the said insurance agreement. The Company plans to renew the said insurance agreement on January 1, 2024 during the terms of office of the candidates.
- 5. The Company designates Mr. Osamu Ishihara and Mr. Hisashi Shirahata as the independent officers provided for by the Tokyo Stock Exchange and has so reported to the said Exchange.

## [Reference]

The Company's "Standards of Independence for External Directors" are as follows.

The Company's External Directors shall not be

- 1. A person who executes the business of the Company or a subsidiary or an affiliate thereof currently or for the past ten (10) years;
- 2. A major shareholder who has 10% or more of the Company's voting rights or a person who executes the Company's business;
- 3. A person who executes the business of a major customer of the Company to which the Company's annual sales exceed 2% of the Company's consolidated net sales or a major supplier of the Company from which the Company's annual purchases exceed 2% of the supplier's consolidated net sales;
- 4. A person who executes the business of a major lender for the Company—a financial institution from which the Company's annual borrowings exceed 2% of the Company's total assets; or
- 5. A professional, such as a consultant, an accountant or a lawyer, who receives from the Company cash or other forms of property being worth ¥10 million or more a year, aside from directors' remuneration from the Company.
- Skills matrix of the Board of Directors' Members (plan) The skills matrix of Directors and Audit & Supervisory Board Members if Proposal 3 and Proposal 4 are approved will be as follows.

	Corporate management	Finance Accounting	Legal affairs Risk management	Internationality	Marketing	Production R&D	Human resources development	ESG	DX
Masamichi Yamada	•	•		٠	•			•	
Koji Minato	•			•	٠			•	•
Yoshiaki Moriya		•	•	•	•			•	
Naoki Kaze	•				•	•			
Junsei Shinada	•				•				
Hiroshi Nagata	•			٠	٠				
Shiro Nitanai	•			٠				•	
Mariko Bando	•		•	•			•	•	
Atsushi Fukuhara			٠			٠	•		
Osamu Ishihara			•	•			•		
Hisashi Shirahata		•		•					

## **Proposal 5:** Election of One (1) Substitute Audit & Supervisory Board Member

To prepare for a situation where the number of External Audit & Supervisory Board Members fails to satisfy the number prescribed by laws and regulations, we would like to request the election of one (1) Substitute Audit & Supervisory Board Member. The resolution on this proposal shall be effective until the next Ordinary General Meeting of Shareholders.

The candidate for Substitute Audit & Supervisory Board Member is as follows.

The Audit & Supervisory Board has previously given its approval to this proposal.

Name			Number of
(Data of hinth)	Career	summary, positions and significant concurrent positions	shares of the
(Date of birth)			Company held
	April 1981	Joined Tokyo Regional Taxation Bureau	
	July 1994	Fourth Large Enterprise Examination Department, Tokyo Regional	
		Taxation Bureau	
	January 2000	Corporation Taxation Division, National Tax Agency	
	July 2005	Inspection Bureau, Financial Services Agency	
	July 2012	Litigation Officer, Okinawa Regional Taxation Office	
	July 2014	Litigation Officer, Tokyo Regional Taxation Bureau	
Mitsuyoshi Koyama	July 2015	Worked at Ishida Tax Accounting Office	0
(August 10, 1962)	September 2015	Registered as Tax Accountant (current)	0
	-	Opened Koyama Tax Accountant Office (current)	
	June 2016	Outside Audit & Supervisory Board Member, DAIICHI	
		JITSUGYO CO., LTD. (current)	
	January 2023	External Audit & Supervisory Board Member of the Company	
	-	(current)	
	[Significant concurrent positions]		
	Outside Audit	& Supervisory Board Member, DAIICHI JITSUGYO CO., LTD.	

(Notes)

1. There are no special interests between the candidate and the Company.

- 2. Mr. Mitsuyoshi Koyama is a candidate for Substitute External Audit & Supervisory Board Member.
- 3. Mr. Mitsuyoshi Koyama will have served as External Audit & Supervisory Board Member of the Company for three (3) months at the conclusion of this General Meeting of Shareholders
- 4. Mr. Mitsuyoshi Koyama was selected as a candidate for Substitute External Audit & Supervisory Board Member so that his professional knowledge as a tax accountant as well as experience as an outside audit & supervisory board member at another company can be reflected in the auditing system of the Company, although he has not been directly involved in corporate management.
- 5. The Company's Articles of Incorporation prescribe that, pursuant to Article 427, Paragraph 1 of the Companies Act, the Company may conclude a limited liability agreement with an Audit & Supervisory Board Member to limit the liability prescribed in Article 423, Paragraph 1 of said Act to the minimum amount stipulated by laws and regulations. If Mr. Mitsuyoshi Koyama's election is approved and he assumes the office of External Audit & Supervisory Board Members fails to satisfy the number prescribed by laws and regulations, the Company will enter into said limited liability agreement with him.
- 6. The Company has entered into a directors and officers (D&O) liability insurance agreement with an insurance company, as stipulated in Article 430-3, Paragraph 1 of the Companies Act, with all Audit & Supervisory Board Members named as the insured. The insurance agreement covers Directors, Audit & Supervisory Board Members, and Executive Officers of the Company, and no premium is borne by the insured. Under the said insurance agreement, the insurance company shall cover damage that may arise as a result of the insured officers, etc. assuming liability for the execution of their duties or becoming subject to claims regarding pursuit of the said liability. Provided, however, that the agreement has certain exemptions, including cases where damage arising as a result of acts committed with the knowledge that they violate laws and regulations shall not be covered. If Mr. Mitsuyoshi Koyama's election is approved and he assumes the office of External Audit & Supervisory Board Member, should a situation occur where the number of External Audit & Supervisory Board Members fails to satisfy the number prescribed by laws and regulations, he will be included as the insured under the said insurance agreement.
- 7. If Mr. Mitsuyoshi Koyama assumes the office of External Audit & Supervisory Board Member, the Company will designate him as the independent officer provided for by the Tokyo Stock Exchange and so report to the said Exchange.

# **Proposal 6:** Continuation of the Countermeasures Against Large-Scale Acquisitions of Company Shares (Takeover Defense Measures)

The Company initially introduced the Countermeasures Against Large-Scale Acquisitions of Company Shares (Takeover Defense Measures) with the approval of shareholders at the 58th Ordinary General Meeting of Shareholders held on March 28, 2008. We have obtained approval from our shareholders most recently at the 70th Ordinary General Meeting of Shareholders held on March 25, 2020 to continue the measures (hereinafter referred to as the "Current Plan"). The Current Plan will be effective until the conclusion of the 73rd Ordinary General Meeting of Shareholders to be held in March 2023 (hereinafter referred to as "this Shareholders Meeting"). Even after the continue the measures, in light of the changing social and economic circumstances, the recent trends and development of discussions concerning takeover defense measures as a means of ensuring and enhancing the Company's corporate value as well as the common interests of its shareholders.

As a result, it was decided at the meeting of the Company's Board of Directors held on February 13, 2023 to propose the continuation of the Current Plan (the countermeasures to be continued are hereinafter referred to as the "Plan") at this Shareholders Meeting to seek for the approval of shareholders.

Although some words and phrases of the Current Plan have been modified or rewritten in the Plan, there is no substantial change in the content.

In this regard, the Company would like to ask for the approval of shareholders on the continuation of the Plan.

## 1. Purpose of Continuation

The continuation of the Plan is intended to ensure and enhance the Company's corporate value and the common interests of its shareholders in line with the Basic Policy<sup>1</sup>.

In case of a proposal for a large-scale acquisition of ITOKI shares, the Plan aims to prevent a large-scale acquisition that would run counter to the Company's corporate value and the common interests of its shareholders by securing the time and information necessary for the Company's shareholders to judge whether or not to accept such proposal, or for the Company's Board of Directors to present alternative proposals to the shareholders, as well as enabling discussions and negotiations with the large-scale Acquirer for the benefit of the shareholders.

The Company's Board of Directors has judged that an ongoing framework is necessary to prevent decisions on the Company's financial and business policies from being controlled by persons or companies regarded as inappropriate according to the Basic Policy, and resolved to continue the Current Plan as the Plan, subject to the approval of shareholders at this Shareholders Meeting.

#### Footnote:

1. The Basic Policy refers to the "I. Basic Policy Concerning the Persons or Companies who Control Decisions on the Company's Financial and Business Policies" in the Business Report.

#### 2. Outline of the Plan

The Plan stipulates the necessary procedures to achieve the "1. Purpose of Continuation" above, including a procedure for prior request to the Acquirer (defined in 3. below; hereinafter the same applies) for information, in the event that an Acquirer emerges.

The Plan requires the Acquirer to follow the procedures it stipulates, and if the Acquisition (defined in 3. below; hereinafter the same applies) does not meet the requirements for activating the Plan prescribed therein and the Company's Board of Directors decides not to activate the Plan, the Acquirer may conduct the Acquisition of Company shares after such decision. In that case, the Company's shareholders will be required to judge whether or not to accept the purchase proposal themselves.

Meanwhile, in the exceptional case that the Acquirer attempts to conduct the Acquisition of Company shares without complying with the procedures prescribed in the Plan or that the Acquisition meets the requirements for activating the Plan and is judged on reasonable grounds to cause obvious harm to the corporate value of the Company and the common interests of its shareholders, the Company will conduct a gratis allotment of stock acquisition rights, which carry conditions that the Acquirer would not be allowed to exercise the rights as a general rule and that the stock acquisition rights can be acquired by the Company in exchange for Company shares from anybody other than the Acquirer, to all the shareholders except the Company itself recorded as of the allotment date separately specified by the Company's Board of Directors or equivalent.

If a gratis allotment of stock acquisition rights is conducted in accordance with the Plan and those rights

are exercised by shareholders or acquired by the Company in exchange for the delivery of Company shares to all shareholders except the Acquirer, the Acquirer's voting rights in the Company may be diluted to a maximum of 50%.

To prevent the Company's Board of Directors from making an arbitrary decision on the implementation or non-implementation of a gratis allotment of stock acquisition rights or acquisition of the rights according to the Plan, the judgment will continue to be made by way of objective judgment of the Independent Panel, which consists of members who are independent from the Company's management team. In addition, the Company's Board of Directors may convene a general meeting of shareholders to confirm the intent of the Company's shareholders regarding the implementation of the gratis allotment of stock acquisition rights in the cases so prescribed in the Plan.

To ensure the transparency of the process of these procedures, the related information will be released or disclosed as appropriate to the Company's shareholders.

#### 3. Procedures Regarding the Activation of the Plan

#### (1) Applicable Acquisitions

The Plan shall be applicable to an acquisition that falls under either a) or b) below or a similar act or a proposal therefor (hereinafter, collectively, the "Acquisition"), excluding those with prior consent of the Company's Board of Directors.

- a) An acquisition that would result in a holding ratio of share certificates, etc. (*kabuken tou hoyuu wariai*)<sup>2</sup>, of a holder (*hoyuusha*)<sup>3</sup> amounting to 20% or more of the share certificates, etc. (*kabuken tou*)<sup>4</sup>, issued by the Company
- b) A tender offer (koukai kaitsuke)<sup>5</sup> that would result in the offerer's owning ratio of share certificates, etc. (kabuken tou shoyuu wariai)<sup>6</sup>, and the owning ratio of share certificates, etc., of a specially related party (tokubetsu kankei-sha)<sup>7</sup> with the offerer totaling 20% or more of the share certificates, etc. (kabuken tou)<sup>8</sup>, issued by the Company

A person who attempts to conduct an Acquisition (hereinafter, the "Acquirer") shall follow the procedures prescribed in the Plan and must not conduct the Acquisition before the Company's Board of Directors resolves not to implement the gratis allotment of stock acquisition rights pursuant to the Plan.

#### (2) Submission of the Letter of Intent

Prior to the Acquisition, the Acquirer shall submit to the Company a set of documents prepared in the form prescribed elsewhere by the Company, including a commitment letter on compliance with the procedures prescribed in the Plan, which must be signed by a representative of the Acquirer or has his/her name and seal affixed, and a certificate of said representative's qualifications (hereinafter collectively referred to as the "Letter of Intent"). The Letter of Intent shall contain, in Japanese, the name and address of the Acquirer, its principal place of business or office, the governing law of the country in which the Acquirer is incorporated, the name of the Acquirer's representative, the Acquirer's contact details in Japan and an outline of the proposed Acquisition.

#### (3) Request to the Acquirer for the Provision of Information

Unless otherwise specified by the Company's Board of Directors, the Company, within 10 business days starting from the day following the day when it receives the Letter of Intent, will deliver the list of the information that is necessary for assessing the terms of the proposed Acquisition and that the Acquirer must supply to the Company prior to the execution of the Acquisition (hereinafter, the "Required Information"). According to the list, the Acquirer shall prepare and submit a document that contains the Required Information written in Japanese (hereinafter, collectively, the "Acquisition Statement") in the form prescribed by the Company. The Required Information varies depending on the attributes of the Acquirer and the terms of the Acquisition but is limited to a necessary and sufficient range of information and generally includes a) through h) detailed below.

#### Footnotes:

- 2. Defined in Article 27-23, Paragraph 4 of the Financial Instruments and Exchange Act. This definition is applied throughout this document.
- 3. Includes a person stated as a holder under Article 27-23, Paragraph 3 of the Financial Instruments and Exchange Act. (Includes a person regarded as applicable by the Company's Board of Directors.) This definition is applied throughout this document.
- 4. Defined in Article 27-23, Paragraph 1 of the Financial Instruments and Exchange Act. This definition is applied throughout this document, unless otherwise specified.
- 5. Defined in Article 27-2, Paragraph 6 of the Financial Instruments and Exchange Act. This definition

is applied throughout this document.

- 6. Defined in Article 27-2, Paragraph 8 of the Financial Instruments and Exchange Act. This definition is applied throughout this document.
- 7. Defined in Article 27-2, Paragraph 7 of the Financial Instruments and Exchange Act. (Includes persons regarded as applicable by the Company's Board of Directors.) Provided, however, that persons stipulated in Article 3, Paragraph 2 of the Cabinet Office Ordinance concerning the disclosure of a tender offer for share certificates, etc., by a person other than the issuer are excluded from the persons specified in Article 27-2, Paragraph 7, Item 1 of the said Act. This definition is applied throughout this document.
- 8. Defined in Article 27-2, Paragraph 1 of the Financial Instruments and Exchange Act. This definition is also applied in b).
- a) Detailed information (including names, capital structure, financial position, details of previous transactions similar to the Acquisition and the resulting impact on the corporate value of the target company) on the Acquirer and its group (including joint holders (*kyodo hoyusha*)<sup>9</sup>, specially related parties, partners and other constituent members in case of a fund)
- b) The purposes, method and terms of the Acquisition (including the value and type of consideration, Acquisition timing, the scheme of any related transactions, the legality of the Acquisition method and the feasibility of the Acquisition)
- c) The basis for determination of the Acquisition price (including facts and assumptions, the method and figures used for determination of the Acquisition price and synergies expected as a result of the series of transactions related to the proposed Acquisition including synergies to be shared with minority shareholders)
- d) Information on the source of funds for the proposed Acquisition including the specific name of the persons providing the funds for the Acquisition—including substantial providers, the method of raising the funds and related transactions
- e) Post-Acquisition management policies, business plans, financial plans, capital policies, dividend policies and information on candidates for officers of the Company and its group companies
- f) Post-Acquisition policies regarding the condition and treatment of stakeholders in the Company, including customers, business partners and employees of the Company and its group companies
- g) Specific measures to avoid any conflict of interest with the other shareholders of the Company
- h) Other information regarded as reasonably necessary by the Independent Panel

#### Footnote:

9. Joint holders defined in Article 27-23, Paragraph 5 of the Financial Instruments and Exchange Act. Include persons regarded as joint holders under Paragraph 6 of the said Article, including a person regarded as applicable by the Company's Board of Directors. This definition is applied throughout this document.

Upon receiving the Acquisition Statement, the Company's Board of Directors shall promptly supply it to the Independent Panel. (The criteria for selecting members, requirements and matters for resolution and other details concerning the Independent Panel are stated in the "Outline of Regulations for the Independent Panel" in Attachment 1. The career history and other information of members of the Independent Panel as of the continuation of the Plan are stated in the "Members of the Independent Panel and Their Career Summary" in Attachment 2.) Whenever the Independent Panel judges that the information in the Acquisition Statement is not sufficient as the Required Information, the Independent Panel itself or through the Company's Board of Directors, etc., may request the Acquirer to additionally submit the Required Information in writing by specifying a response period as necessary of up to 60 days as a general rule starting from the date of initially receiving the Required Information. In this case, the Acquirer shall additionally submit the Required Information within the said response period. However, in the case that the Acquirer fails to submit part of such information despite the request for additional submission of the Required Information, if the Acquirer provides reasonable explanation, the Independent Panel may terminate the negotiation, etc. with the Acquirer for provision of such information even if the Required Information is not complete, announce to that effect and initiate the assessment of the terms of the Acquisition as stated in (4) below.

If it is regarded that the Acquirer has initiated the Acquisition without complying with the procedures prescribed in the Plan, the Independent Panel will, as a general rule, recommend that the Company's Board of Directors implement a gratis allotment of Stock Acquisition Rights, as stated in (5) a) below, unless there are special circumstances that can justify the continuation of the discussions and negotiations with the

Acquirer for provision of the Acquisition Statement and the Required Information.

- (4) Assessment of the Terms of the Acquisition, Negotiation with the Acquirer and Assessment of Alternative Proposals
  - a) Evaluation and Assessment by the Company's Board of Directors and Provision of Its Opinions, etc. to the Independent Panel

The Company's Board of Directors sets a period of up to 60 days (or by the deadline for provision of opinions, etc. requested by the Independent Panel if preceding) after the submission of the Acquisition Statement and additional submission of the Required Information requested by the Independent Panel (if any) from the Acquirer are completed as the period for the Company's Board of Directors to evaluate, assess and negotiate the terms of the proposed Acquisition and form an opinion and prepare alternative proposals. During the said period, the Company's Board of Directors will adequately evaluate and assess the Required Information provided by the Acquirer, and carefully form an opinion as the Company's Board of Directors, disclose the outline thereof as required and submit it to the Independent Panel along with supporting documents, alternative proposals (if any) and other information recognized as necessary by the Independent Panel.

b) Assessment by the Independent Panel

If the Independent Panel determines that information, etc. (including those additionally requested) have been sufficiently provided by the Acquirer and the Company's Board of Directors (in accordance with a) above), the Independent Panel will set a period for assessment of up to 60 days as a general rule (provided the Independent Panel can extend the period by a resolution thereof in such cases as stated in (5) c) below. The period is hereinafter referred to as the "Independent Panel Assessment Period"), and notify the Acquirer and the Company's Board of Directors to that effect. During the Independent Panel Assessment Period, the Independent Panel assesses the terms of the Acquisition and collects, compares and examines the information on the management and business plans of the Acquirer and the Company's Board of Directors, as well as assesses the alternative proposals presented by the Company's Board of Directors. The Independent Panel may discuss and negotiate with the Acquirer directly or indirectly through the Company's Board of Directors, if it is deemed necessary to improve the terms of the Acquisition from the perspective of securing and improving the corporate value of the Company and the common interests of its shareholders.

If the Independent Panel makes a request directly or indirectly through the Company's Board of Directors for documents for assessment and any other information, as well as discussions and negotiations, the Acquirer shall promptly respond.

To ensure that the decision made by the Independent Panel benefits the corporate value of the Company and the common interests of its shareholders, the Independent Panel may receive advice from independent third parties such as financial advisers, certified public accountants, attorneys-at-law, consultants and other experts as necessary at the Company's expense.

(5) Procedures for Recommendation by the Independent Panel

The Independent Panel will make a recommendation, etc. as detailed below to the Company's Board of Directors when an Acquirer emerges. Whenever the Independent Panel makes any of the recommendations, etc. to the Company's Board of Directors according to a) through c) below or in other cases determined as appropriate by the Independent Panel, the Company will promptly disclose the fact of such recommendation or resolution, as well as the outline thereof, and other information judged as appropriate by the Independent Panel (including, in case of an extension of the Independent Panel Assessment Period, the outline of the period and reason for such extension).

a) In case of recommendation for activating the Plan

In case the Independent Panel determines that the Acquisition falls under either of the Triggers 1 or 2 for activating the Plan (hereinafter, collectively, the "Triggers") stipulated in the following "4. Requirements for the Gratis Allotment of the Stock Acquisition Rights," except when it is necessary to continue to request the Acquirer to provide information or when there are special circumstances, such as a necessity to conduct negotiations and discussions with the Acquirer, the Independent Panel will recommend that the Company's Board of Directors implement a gratis allotment of stock acquisition rights, the description of which shall be as stipulated in the following "5. Outline of the Gratis Allotment of the Stock Acquisition Rights" and such stock acquisition rights are referred to as the "Stock Acquisition Rights" hereinafter. If there are concerns over the applicability of Trigger 2 for activating the Plan (hereinafter, the "Trigger 2") regarding a given Acquisition, the Independent Panel may set a reservation to the effect that the prior approval of the general meeting of shareholders is required to implement a gratis allotment of the Stock Acquisition to the stock Acquisition Rights.

Notwithstanding the foregoing, in case the Independent Panel determines that any of the following reasons apply even after once making the recommendation to implement the gratis allotment of the Stock Acquisition Rights, the Independent Panel may cancel the said gratis allotment until the day preceding the effective date of the said gratis allotment or make a new recommendation to acquire the Stock Acquisition Rights for no consideration until the day preceding the starting date of the exercise period for the Stock Acquisition Rights after the effective date of said gratis allotment.

- (i) A withdrawal of the proposed Acquisition by the Acquirer or a case when otherwise the Acquisition no longer exists
- (ii) Due to the occurrence of any changes in the facts, etc. based on which said recommendation was made, the Acquisition fails to meet any of the requirements stipulated in the following "4. Requirements for the Gratis Allotment of the Stock Acquisition Rights," or, even if it does meet any of them, it becomes unjustifiable to allow the implementation of the gratis allotment of the Stock Acquisition Rights or the exercise thereof
- b) In case of recommendation for not implementing the gratis allotment of the Stock Acquisition Rights

In case the Independent Panel determines that the Acquisition does not fall under any of the Triggers, the Independent Panel will recommend that the Company's Board of Directors not implement a gratis allotment of the Stock Acquisition Rights, irrespective of whether the Independent Panel Assessment Period is over.

Notwithstanding the foregoing, in case any changes in the facts based on which the said recommendation was made result in the emergence of any of the Triggers, even after once making the recommendation not to implement the said gratis allotment, the Independent Panel may make a new recommendation to the Company's Board of Directors to implement the gratis allotment of the Stock Acquisition Rights.

c) In case of extension of the Independent Panel Assessment Period

In case the Independent Panel's proceedings do not result in a recommendation for either the implementation or non-implementation of a gratis allotment of the Stock Acquisition Rights by the end of the initial Independent Panel Assessment Period, the Independent Panel may make a resolution to extend the Independent Panel Assessment Period within a period deemed as reasonably necessary to consider the terms of the Acquisition, discuss and negotiate with the Acquirer and assess any alternative proposals, provided that such period is up to 30 days as a general rule.

In case the Independent Panel Assessment Period is extended by the said resolution, the Independent Panel shall continue to collect and assess information and make the best effort to make a recommendation for implementation or non-implementation of the gratis allotment of the Stock Acquisition Rights within the extended period.

(6) Resolutions by the Board of Directors

The Company's Board of Directors shall continue assessment as appropriate even after submitting its opinion to the Independent Panel. When it receives any of the aforementioned recommendations from the Independent Panel, the Board of Directors shall pay utmost respect to the recommendation and pass a resolution on the implementation or non-implementation of a gratis allotment of the Stock Acquisition Rights, etc. (including the cancellation of the gratis allotment of the Stock Acquisition Rights) as an organ prescribed in the Companies Act carefully and as expeditiously as practicable. Provided, however, that, in case a general meeting is held to confirm the intent of shareholders in accordance with (7) below, the Company's Board of Directors shall follow the resolution adopted at the said meeting and pass a resolution accordingly on the implementation or non-implementation of a gratis allotment of the Stock Acquisition Rights as an organ prescribed in the Companies Act.

The Acquirer must not execute the Acquisition after the commencement of procedures concerning the Plan until the Company's Board of Directors passes a resolution on the implementation or non-implementation of a gratis allotment of the Stock Acquisition Rights.

In the case that the Company's Board of Directors passes a resolution on the implementation or non-implementation of a gratis allotment of the Stock Acquisition Rights; the Company's Board of Directors passes a resolution to convene the aforementioned general meeting of shareholders; or the general meeting of shareholders passes a resolution on the implementation of a gratis allotment of the Stock Acquisition Rights, the Company's Board of Directors will promptly disclose the information on the outline of the said resolution and other matters it judged as appropriate.

#### (7) Shareholders' Intent Confirmation Meeting

Notwithstanding (6) above, because there are concerns over the applicability of Trigger 2 in the event of the implementation of a gratis allotment of the Stock Acquisition Rights according to the Plan, a) if the

Independent Panel has set a reservation to the effect that the prior approval of the general meeting of shareholders is required to implement the gratis allotment of the Stock Acquisition Rights in accordance with the aforementioned (5) a), or b) if the Board of Directors judges it appropriate to confirm the intent of shareholders after taking into account the time and other matters required to hold a general meeting of shareholders and in light of the duty of due care of a prudent manager, the Company's Board of Directors may convene a general meeting of shareholders to confirm their intent (hereinafter, the "Shareholders' Intent Confirmation Meeting") on the implementation of the gratis allotment of the Stock Acquisition Rights.

If a general meeting of shareholders is held according to the above, the Acquisition must not be executed until a resolution to implement the gratis allotment of the Stock Acquisition Rights is passed or rejected at the said meeting. In addition, in the case that the Company's Board of Directors passes a resolution to convene the aforementioned general meeting of shareholders or that the general meeting of shareholders passes a resolution on the implementation of the gratis allotment of the Stock Acquisition Rights, the Company's Board of Directors will promptly disclose the information on the outline of the said resolution and other matters it judged as appropriate.

#### (8) Disclosure of Information to Shareholders

In the course of applying the Plan, the Company will release the information on various stages of its procedure, including the fact that an Acquirer has emerged; the Letter of Intent and the Acquisition Statement have been submitted from the Acquirer; evaluation and assessment of the Acquisition terms have been initiated by the Board of Directors; the Independent Panel Assessment Period has commenced; and extension of the Independent Panel Assessment Period has been effected with the mention of its period and reason, as well as the outline of the Required Information, the outline of the opinion on the Acquisition terms from the Company's Board of Directors, the fact and outline of alternative proposals presented to the Independent Panel and the outline of recommendations by the Independent Panel. In addition, the outline of resolutions by the Company's Board of Directors, the outline of resolutions by the Shareholders' Intent Confirmation Meeting and other matters judged as appropriate by the Independent Panel or the Company's Board of Directors, the financial instruments exchange on which the Company is listed.

#### 4. Requirements for the Gratis Allotment of the Stock Acquisition Rights

The requirements for the implementation of a gratis allotment of the Stock Acquisition Rights according to the Plan are as follows. As stated in (5) a) of "3. Procedures Regarding the Activation of the Plan" above, the determination on whether an Acquisition falls under any of the following requirements and whether the implementation of a gratis allotment of the Stock Acquisition Rights is appropriate or not must be by way of deliberation by the Independent Panel.

#### Trigger 1

In case the Acquisition does not comply with the procedures prescribed in the Plan, which includes not providing the time and information necessary for judging the Acquisition terms, and it is regarded as appropriate to implement a gratis allotment of the Stock Acquisition Rights

#### Trigger 2

In case the Acquisition falls under any of the following and it is regarded as appropriate to implement a gratis allotment of the Stock Acquisition Rights

- (1) In case the Acquisition is likely to cause obvious harm to the corporate value of the Company and the common interests of its shareholders due to the following or other similar actions
  - a) Buy out of the Company's share certificates to demand that the Company purchase said share certificates at an inflated price;
  - b) Management that benefits the Acquirer to the detriment of the Company, such as taking temporary control of the Company's management for the low-cost acquisition of material assets of the Company and its group companies;
  - c) Diversion of the Company's and its group companies' assets to secure or repay debts of the Acquirer or its group companies; and
  - d) Taking temporary control of the Company's management to bring about a disposal of high-value assets that have no current relevance to the Company's and its group companies' businesses and declaring temporarily high dividends from the profits of the disposal, or selling the shares at a high price taking

advantage of the opportunity afforded by the sudden rise in share prices created by the temporarily high dividends.

- (2) In case the Acquisition threatens to have the effect of compelling shareholders to sell their shares, such as a coercive two-tier tender offer (meaning acquisition of shares including a tender offer that does not offer to acquire all shares in the initial acquisition, and sets unfavorable acquisition terms for the second stage or does not set clear terms for the second stage)
- (3) In case the Acquisition conditions (including the value and type of compensation, the Acquisition timing, the legality of the Acquisition method, the feasibility of the Acquisition, post-Acquisition management policies or business plans, and post-Acquisition policies regarding the treatment of stakeholders in the Company, including shareholders other than the Acquirer, employees, customers and business partners) are clearly judged as insufficient or inappropriate on reasonable grounds and with a view to the Company's corporate value and the common interests of its shareholders
- (4) In case it is judged on reasonable grounds that the Acquisition may lead to a material disadvantage to the corporate value of the Company and the common interests of its shareholders by impairing relations with stakeholders, including customers, business partners, agents and employees, or the Company's social credibility and brand value, all of which are indispensable for generating the Company's corporate value.

#### 5. Outline of the Gratis Allotment of the Stock Acquisition Rights

The outline of the gratis allotment of the Stock Acquisition Rights according to the Plan is as follows.

(1) Number of the Stock Acquisition Rights

The number of the Stock Acquisition Rights shall be the same as the final and total number of issued and outstanding Company shares as of the date of allotment (hereinafter, the "Allotment Date") (excluding the number of Company shares held by the Company at that time) separately determined by the Board of Directors or the general meeting of shareholders in a resolution on the gratis allotment of the Stock Acquisition Rights (hereinafter, the "Gratis Allotment Resolution").

(2) Shareholders Eligible for Allotment

The Company will implement a gratis allotment of the Stock Acquisition Rights to those shareholders except the Company who are recorded in the Company's final register of shareholders on the Allotment Date at a ratio of one (1) Stock Acquisition Right for every one (1) Company share held.

(3) Effective Date of the Gratis Allotment of the Stock Acquisition Rights

The effective date of the gratis allotment of the Stock Acquisition Rights shall be separately determined in the Gratis Allotment Resolution.

(4) Number of Shares to be Acquired upon Exercise of the Stock Acquisition Rights

The number of Company shares<sup>10</sup> to be acquired upon exercise of one (1) Stock Acquisition Right (hereinafter, the "Applicable Number of Shares") shall be one (1) share as a general rule.

(5) Amount to be Contributed upon Exercise of the Stock Acquisition Rights

Property to be contributed upon exercise of the Stock Acquisition Rights shall be cash, and the amount to be contributed per one (1) Company share upon exercise of the Stock Acquisition Rights shall be an amount to be separately determined by the Gratis Allotment Resolution between ¥1 and any amount equivalent to 50% of the fair value of one (1) Company share. The "fair value" in this context shall be the average of the closing prices (including quote indications) of regular transactions of Company shares on the Tokyo Stock Exchange for a period of 90 days from the day preceding the date of the Gratis Allotment Resolution (excluding any day without a closing price), with fractional amounts less than ¥1 rounded up to the nearest yen.

(6) Exercise Period of the Stock Acquisition Rights

The exercise period of the Stock Acquisition Rights shall be a period to be separately determined by the Gratis Allotment Resolution between one (1) month and six (6) months, starting with the day to be separately determined by the Gratis Allotment Resolution (hereinafter, the first day of the said exercise period shall be referred to as the "Exercise Period Starting Date"). Furthermore, if the final day of the

exercise period falls on a holiday for the payment handling institution for the cash payable upon exercise, the preceding business day will be the final day.

## Footnote:

- 10. Even if the Company becomes a corporation with class shares (defined in Article 2, Item 13 of the Companies Act) in the future, both a) Company shares issued upon exercise of the Stock Acquisition Rights and b) Company shares to be delivered in exchange for acquisition of the Stock Acquisition Rights are the same as the outstanding shares (common stock) at the time of this Ordinary General Meeting of Shareholders.
- (7) Conditions for Exercise of the Stock Acquisition Rights

(I) Specified large-scale holders<sup>11</sup>, (II) joint holders of the specified large-scale holders, (III) specified large-scale purchasers<sup>12</sup>, (IV) specially related parties of the specified large-scale purchasers, (V) any persons or companies who have been transferred or have inherited the Stock Acquisition Rights from any persons or companies falling under (I) to (IV) above without the approval of the Company's Board of Directors, or (VI) any related parties<sup>13</sup> of the persons or companies falling under (I) to (V) above shall be collectively referred to as the "Non-Qualified Parties" hereinafter) cannot exercise their Stock Acquisition Rights as a general rule. Furthermore, nonresidents of Japan who are required to follow certain procedures under foreign laws and regulations to exercise the Stock Acquisition Rights may not as a general rule exercise the Stock Acquisition Rights (provided, however, that, subject to compliance with the applicable laws and regulations, the Stock Acquisition Rights held by such nonresidents may be subject to acquisition by the Company in exchange for Company shares as set out in (9) b) below). In addition, any person who does not submit a written document in a form prescribed by the Company containing representations and warranties regarding matters such as the fact that he/she satisfies the conditions for the exercise of the Stock Acquisition Rights, indemnity clauses and other covenants cannot exercise the Stock Acquisition Rights.

## (8) Transfer of the Stock Acquisition Rights

Any acquisition of the Stock Acquisition Rights via transfer thereof shall require the approval of the Company's Board of Directors.

- (9) Acquisition of the Stock Acquisition Rights by the Company
  - a) The Company may acquire, upon arrival of the date separately determined by the Company's Board of Directors, all the Stock Acquisition Rights for no consideration at any time up to the date prior to the Exercise Period Starting Date in case that the Company's Board of Directors deems that it is appropriate for the Company to acquire such Stock Acquisition Rights.

#### Footnotes:

- 11. "Specified large-scale holders" mean, as a general rule, holders of share certificates, etc., issued by the Company and whose holding ratio of the said share certificates, etc., is deemed by the Company's Board of Directors to be 20% or more.
- 12. "Specified large-scale purchasers" mean, as a general rule, persons or companies who have provided public notice of purchase, etc. (as defined in Article 27-2, Paragraph 1 of the Financial Instruments and Exchange Act; the same is applied throughout this footnote), of share certificates, etc. (as defined in Article 27-2, Paragraph 1 of the Financial Instruments and Exchange Act; the same is applied throughout this footnote), issued by the Company through a tender offer and whose holding ratio of share certificates, etc., in respect of such share certificates, etc., owned by such person after such purchase, etc. (including similar ownership as prescribed in Article 7, Paragraph 1 of the Order of the Enforcement of the Financial Instruments and Exchange Act), is deemed by the Company's Board of Directors to be 20% or more when combined with the holding ratio of share certificates, etc. of a specially related party of such person.
- 13. "Related parties" of a person or a company mean any persons or companies that are deemed by the Company's Board of Directors to substantially control such a person or company, or be controlled by such a person or company, or be under common control of another entity with such a person or company, or any person or company that is deemed by the Company's Board of Directors to act in concert with such a person or company. "Control" in this context means "controlling the decisions of financial and business policies" (defined in Article 3, Paragraph 3 of the Ordinance for Enforcement of the Companies Act) of other corporations or entities.

b) Upon the arrival of the date separately determined by the Company's Board of Directors, the Company may acquire all the Stock Acquisition Rights held by persons or companies other than the Non-Qualified Parties that have not been exercised until the business day preceding the date determined by the Company's Board of Directors, and in exchange, may deliver Company shares in the number of the Applicable Number of Shares for every one (1) Stock Acquisition Right to the relevant shareholders.

In addition, if, on or after the date such acquisition takes place, the Company's Board of Directors deems that there are any persons or companies holding the Stock Acquisition Rights other than the Non-Qualified Parties, the Company may acquire all the unexercised Stock Acquisition Rights held by such persons or companies upon the arrival of the date separately determined by the Company's Board of Directors, which should be later than the date of the aforementioned acquisition, and up to the day preceding the date determined by the Company's Board of Directors, and in exchange, may deliver Company shares in the number of the Applicable Number of Shares for every one (1) Stock Acquisition Right to the relevant shareholders. The same shall apply subsequently.

- (10) Delivery of the Stock Acquisition Rights in the Case of Merger, Absorption-Type Company Split, Incorporation-Type Company Split, Share Exchange and Share Transfer Shall be determined separately in the Gratis Allotment Resolution.
- (11) Issuance of Certificates Representing the Stock Acquisition Rights Certificates representing the Stock Acquisition Rights shall not be issued.

#### (12) Other Details

Other details of the Stock Acquisition Rights in addition to the above shall be determined separately in the Gratis Allotment Resolution.

#### 6. Effective Period, Abolition and Modification of the Plan

The effective period of the Plan shall be the period up to the conclusion of the ordinary general meeting of shareholders pertaining to the final business year ending within three (3) years after the conclusion of this Shareholders Meeting.

Even before the expiration of the effective period, however, the Plan shall be abolished in case a resolution that the Plan be abolished is adopted by the Company's general meeting of shareholders or the Company's Board of Directors consisting of Directors elected by the Company's general meeting of shareholders (the term of office of the Company's Directors is one (1) year, which enables the reflection of shareholders' intent through the election of Directors every year) in accordance with such resolution.

Moreover, even during the effective period of the Plan, the Company's Board of Directors may revise or modify the Plan if such revision or modification is not against the purpose of a resolution of this Shareholders Meeting, such as cases where any law, regulation, financial instrument exchange rule, etc. concerning the Plan is established, amended or abolished and it is appropriate to reflect such establishment, amendment or abolition; cases where it is appropriate to revise the wording for reasons such as typographical errors and omissions; cases where such revision or amendment is not detrimental to the Company's shareholders; or any similar cases, subject to the approval of the Independent Panel.

If the Plan is abolished, revised or modified, the Company will promptly disclose information on the fact that such abolition, revision or modification has taken place, (in the event of revision or modification) the details of the modification or revision and any other related matters.

The provisions of the laws and regulations cited in the Plan are based on those in effect as of today. In case any establishment, revision or abolition of laws and regulations from this day forward necessitates amendment to the provisions, meanings of terms, etc. set forth in the said laws and regulations, such provisions, meanings of terms, etc. may be replaced as appropriate within a reasonable range upon consideration of the purpose of such establishment, revision or abolition.

## 7. Impact on Shareholders, etc.

(1) Impact on Shareholders and Investors upon the Continuation of the Plan

Merely the authority of determining a gratis allotment of the Stock Acquisition Rights is delegated to the Board of Directors in accordance with a resolution of the general meeting of shareholders and no gratis allotment of the Stock Acquisition Rights would be implemented at the time the Plan is continued to replace the Current Plan. Therefore, it would not have any direct and specific impact on shareholders and investors.

- (2)Impact on Shareholders and Investors at the Time of Gratis Allotment of the Stock Acquisition Rights
  - a) Procedure for a Gratis Allotment of the Stock Acquisition Rights In case the Company's Board of Directors or the Company's general meeting of shareholders adopts the Gratis Allotment Resolution, public notice of the Allotment Date, which is determined by the said Resolution, will be provided. In this case, the gratis allotment of the Stock Acquisition Rights will be conducted at the ratio of one (1) Stock Acquisition Right per one (1) Company share held by the shareholders who are recorded in the final register of shareholders as of the Allotment Date (hereinafter, the "Eligible Shareholders"). As the Eligible Shareholders will become the Stock Acquisition Rights holders on the effective date as a matter of course, such shareholders are not required to follow an application procedure.

In addition, even if the Gratis Allotment Resolution is once passed, the Company may, by paying utmost respect to the recommendation of the Independent Panel stated in (5) a) under "3. Procedures Regarding the Activation of the Plan," cancel the gratis allotment of the Stock Acquisition Rights on or before the effective date of the gratis allotment of the Stock Acquisition Rights or acquire the Stock Acquisition Rights without consideration after the effective date of the gratis allotment of the Stock Acquisition Rights up to the day preceding the Exercise Period Starting Date. In such cases, as no dilution of per share value in Company shares will occur, it is possible that any shareholders or investors who have sold or bought Company shares expecting to see a dilution of per share value may suffer unpredictable damage as a result of a fluctuation in the share price.

b) Procedure for the Exercise of the Stock Acquisition Rights

The Company will, as a general rule, mail an exercise request form for the Stock Acquisition Rights (in a form prescribed by the Company and containing necessary matters such as the terms and number of the Stock Acquisition Rights for exercise and the exercise date for the Stock Acquisition Rights, as well as representations and warranties regarding matters such as that the shareholders themselves are not Non-Qualified Parties, indemnity clauses and other covenants) and other documents necessary for the exercise of the Stock Acquisition Rights to the shareholders who are recorded in the Company's final register of shareholders will be issued one (1) Company share per one (1) Stock Acquisition Right, as a general rule, by submitting the aforementioned necessary documents during the exercise period of the Stock Acquisition Rights and before the acquisition of the Stock Acquisition Rights by the Company becomes effective and paying to the payment handling institution an amount equivalent to 50% of the fair value of one (1) Company share.

c) Procedure for the Purchase of the Stock Acquisition Rights by the Company

In case the Company's Board of Directors determines to acquire the Stock Acquisition Rights, the Company may acquire the Stock Acquisition Rights from the shareholders other than the Non-Qualified Parties in accordance with the statutory procedures on the day separately determined by the Company's Board of Directors and, in exchange, deliver Company shares to the shareholders concerned.

In that case, as a general rule, those shareholders will receive one (1) Company share for every one (1) Stock Acquisition Right they hold as consideration for the acquisition by the Company of those Stock Acquisition Rights, without paying an amount equivalent to the exercise price. In such case, however, the shareholders concerned may be separately requested to submit, in a form prescribed by the Company, a written document including representations and warranties regarding matters such as the fact that they are not Non-Qualified Parties, indemnity clauses and other covenants.

If the Gratis Allotment Resolution provides for matters relating to the acquisition of the Stock Acquisition Rights including the acquisition thereof from the Non-Qualified Parties, the Company may take measures in accordance with such provisions.

The Company does not plan to acquire the Stock Acquisition Rights from the Non-Qualified Parties with cash as consideration.

In addition to the above, the Company will disclose information to or notify its shareholders with respect to the particulars of methods for the allotment and exercise of the Stock Acquisition Rights and for the acquisition by the Company after they are determined in the Gratis Allotment Resolution, so we request that shareholders confirm these details at that time.

#### 8. Reasonableness of the Plan

For the following reasons, the Company believes that the Plan is not detrimental to the corporate value of the Company and the common interests of its shareholders and is not designed to maintain the positions of the Company's corporate officers.

#### (1) The Plan Complies with the Basic Policy

The Plan complies with the Basic Policy because the Plan is continued to ensure the corporate value of the Company and the common interests of its shareholders by making the necessary time and information available for the shareholders to decide whether or not to accept the Acquisition of the Company's share certificates, etc., or for the Company's Board of Directors to present alternative proposals to the shareholders, or by enabling the Board of Directors to discuss or negotiate with the Acquirer for the benefit of the shareholders, when the Acquisition is to be effected.

#### (2) Fully Satisfying the Requirements of the Guidelines for Takeover Defense Measures

The Plan fully satisfies the three principles set out in the "Guidelines Regarding Takeover Defense for the Purposes of Protection and Enhancement of Corporate Value and Shareholders' Common Interests" -Principle of protecting and enhancing corporate value and shareholders' common interests, Principle of disclosure and shareholders' will, and Principle of ensuring the necessity and prior reasonableness-released by the Ministry of Economy, Trade and Industry and the Ministry of Justice on May 27, 2005. The Plan also takes into account the report on "Takeover Defense Measures in Light of Recent Environmental Changes" published on June 30, 2008 by the Corporate Value Study Group, a group set up under the Ministry of Economy, Trade and Industry, and Principle 1.5 Anti-Takeover Measures in Japan's Corporate Governance Code released on June 1, 2015 by the Tokyo Stock Exchange.

#### (3) Valuing the Intent of the Shareholders

The Plan will be continued upon approval of the shareholders at this Shareholders Meeting.

The Plan is subject to a so-referred to as sunset clause setting the effective period to approximately three (3) years and if, even before the expiration of the effective period of the Plan, a resolution to abolish the Plan is adopted by the Company's general meeting of shareholders, the Plan will be abolished at that time. In this regard, the decision of whether or not to maintain the Plan depends on the intent of the Company's shareholders.

(4) Emphasis on the Decisions of Highly Independent Outsiders and Disclosure of Information to Shareholders

In continuing the Plan, the Independent Panel will stay in place to eliminate arbitrary decisions by the Company's Board of Directors and as a body that makes substantial decisions in relation to operations such as the activation and abolition of the Plan in an objective manner on behalf of the shareholders.

The Independent Panel shall make substantial decisions, in accordance with the Regulations for the Independent Panel, on such issues as whether the Acquisition would harm the Company's corporate value and the common interests of its shareholders. The Company's Board of Directors shall pay the utmost respect to those decisions and make a resolution as an organ prescribed in the Companies Act. In this way, the Independent Panel strictly monitors the Company's Board of Directors for any arbitrary actions, and outlines of the Independent Panel's decisions are required to be disclosed to shareholders. This ensures a structure under which the Plan is operated in a transparent way to the extent it contributes to the corporate value of the Company and the common interests of its shareholders.

#### (5) Establishment of Reasonable and Objective Requirements

As the Plan has been designed so that it will not be activated unless it satisfies reasonable, detailed and objective requirements, it ensures a structure to eliminate arbitrary implementation by the Company's Board of Directors.

#### (6) No Dead-Hand or Slow-Hand Takeover Defense Measures

The Plan has been designed so that it may be abolished by a Board of Directors comprising Directors nominated by a person who acquired a large number of share certificates, etc. and elected at the Company's general meeting of shareholders. Therefore, the Plan is not a dead-hand takeover defense measure—a takeover defense measure in which even if a majority of the members of the Board of Directors are replaced, the activation of the measure cannot be prevented. In addition, the Plan is neither a slow-hand takeover defense measure—a takeover defense measure that takes time to prevent the activation of the members of the Board of Directors cannot be replaced all at once—because the term of office of the Company's Directors is one (1) year and the Company does not adopt staggered terms of office.

## **Outline of Regulations for the Independent Panel**

- The Independent Panel shall be established by a resolution of the Company's Board of Directors.
- The number of members of the Independent Panel shall be at least three (3) and elected and appointed by the Company's Board of Directors from among the people who are independent from the Company's management that executes its operations and fall under any of the following: (i) an External Director of the Company, (ii) an External Audit & Supervisory Board Member of the Company and (iii) an external expert. The external expert must be an experienced corporate manager, a person who is well versed in investment banking or the Company's business field, an attorney-at-law, a certified public accountant, an academic specializing mainly in the Companies Act or similar subjects or any other person with equivalent qualifications, and must have concluded with the Company an agreement separately specified by the Company's Board of Directors that contains a provision obligating the said person to exercise the duty of due care of a prudent manager or similar provisions.
- Unless otherwise determined by a resolution of the Company's Board of Directors, the term of office of members of the Independent Panel shall be up to the expiration of the effective period of the Plan. In case a member of the Independent Panel who served as an External Director or an External Audit & Supervisory Board Member of the Company withdraws from the positions of Director or Audit & Supervisory Board Member (except in the case that they are reelected), the term of office as a member of the Independent Panel shall expire at the same time.
- The Independent Panel shall decide on the matters stated in each Item below and recommend that decision to the Company's Board of Directors, along with its reasons. The Board of Directors shall pay the utmost respect to the Independent Panel's recommendation and make a resolution as an organ prescribed in the Companies Act on the implementation or non-implementation of a gratis allotment of the Stock Acquisition Rights (however, if the implementation of the gratis allotment of the Stock Acquisition Rights is submitted to the Company's general meeting of shareholders, a resolution at the said meeting shall be followed). Each member of the Independent Panel and each Director of the Company shall make these decisions with a view to whether such decisions enhance the corporate value of the Company and serve the common interests of its shareholders, not for the purpose of the personal interests of themselves or the Company's management team.
  - a) Implementation or non-implementation of the gratis allotment of the Stock Acquisition Rights (including submission to the Company's general meeting of shareholders);
  - b) Cancellation of the gratis allotment of the Stock Acquisition Rights or acquisition of the Stock Acquisition Rights for no consideration; and
  - c) Other matters on which the Company's Board of Directors consulted the Independent Panel from among those to be determined by the Company's Board of Directors
- In addition to the matters prescribed above, the Independent Panel may conduct the matters stated in each of the following.
  - a) Determining whether the Acquisition is subject to the Plan;
  - b) Determining the information to be provided to the Independent Panel by the Acquirer and the Company's Board of Directors and its deadline;
  - c) Examining and assessing the terms of the Acquisition by the Acquirer;
  - d) Negotiating and discussing with the Acquirer;
  - e) Assessing the opinion and alternative proposals provided by the Company's Board of Directors;
  - f) Determining the extension of the Independent Panel Assessment Period;
  - g) Approving matters regarding any revision or modification of the Plan;
  - h) Other matters prescribed under the Plan that the Independent Panel can perform; and
  - i) Matters otherwise prescribed by the Company's Board of Directors that the Independent Panel can perform.
- The Independent Panel will request that the Acquirer additionally submit the Required Information, whenever it judges that the Acquisition Statement and the information therein are not sufficient as the Required Information. In addition to the opinion on the terms of the Acquisition, documents supporting that opinion and alternative proposals (if any) provided by the Company's Board of Directors, the Independent Panel can request the Company's Board of Directors to provide other information and materials that the Independent Panel may consider necessary.
- The Independent Panel shall, if it is necessary to improve the terms of the Acquisition by the Acquirer from the perspective of ensuring and increasing the corporate value of the Company and the common interests of its shareholders, discuss and negotiate with the Acquirer directly or indirectly through the

Company's Board of Directors or present to shareholders the alternative plans presented by the Company's Board of Directors or conduct any similar actions.

- To collect the necessary information, the Independent Panel may request the attendance of the Company's Directors, Audit & Supervisory Board Members, employees or any other persons the Independent Panel regards necessary and ask them for explanations on matters as inquired by the Independent Panel.
- The Independent Panel may, if necessary, obtain advice from independent third parties, including financial advisers, certified public accountants, attorneys-at-law, consultants and other experts at the Company's expense.
- Each member of the Independent Panel may convene a meeting of the Independent Panel when an Acquisition is conducted or at any other time.
- A resolution of the Independent Panel shall be adopted by a majority vote at a meeting with full attendance, as a general rule. However, if there are unavoidable reasons, such as the occurrence of accidents to the Panel members, it can be adopted by a majority vote at a meeting where a majority of the Independent Panel members are present.

## Members of the Independent Panel and Their Career Summary

The Independent Panel after the continuation of the Plan will consist of the following five (5) members.

Hiroshi Nagata				
[Career summary]				
Born on February 22, 1941				
April 1970	Joined MITSUI & CO., France			
June 1996	Director, MITSUI & CO., LTD. ("MITSUI")			
June 1999	Managing Director, MITSUI			
	President, MITSUI & CO. EUROPE PLC			
April 2002	Representative Director, Executive Vice President and Chemicals Group President, MITSUI			
June 2004	Advisor to MITSUI			
April 2005	Visiting Professor at Waseda University Graduate School of Commerce (MBA Course)			
March 2008	External Director of the Company (current)			
October 2018	President and Representative Director, CLEA Holdings Co., Ltd. (current)			
December 2021	External Director, CLEA Japan, Inc. (current)			

\* External Director Hiroshi Nagata is reported as an independent officer to the financial instruments exchange on which the Company is listed. There are no business transactions or special interests between Mr. Hiroshi Nagata and the Company.

#### Shiro Nitanai

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[Career summary]	
Born on August 7,	1958
April 1984	Joined The Ministry of Posts and Telecommunications
April 2005	General Manager, Businesses Development Department, Corporate Planning Division, Japan Post
	(currently Japan Post Holdings Co., Ltd.)
October 2009	General Manager, Real Estate Planning Department, Real Estate Division, Japan Post Holdings
	Co., Ltd.
April 2018	General Manager, Project Promotion Department, JAPAN POST
	REAL ESTATE CO., LTD. (concurrent position)
May 2019	Representative, Facility Design Lab (current)
	Visiting Professor, University of Tsukuba (current)
	Adjunct Instructor, Toyo University (current)
March 2020	External Director of the Company (current)

\* External Director Shiro Nitanai is reported as an independent officer to the financial instruments exchange on which the Company is listed. There are no business transactions or special interests between Mr. Shiro Nitanai and the Company.

Mamilea Danda					
Mariko Bando					
[Career summary]					
Born on August 17, 1946					
July 1969	Entered the Prime Minister's Office				
October 1985	Counsellor, Cabinet Secretariat				
July 1989	Director, Consumer Statistics Division, Statistics Bureau of the Management and Coordination Agency				
July 1994	Director, Gender Equality Bureau of the Cabinet Secretariat				
April 1995	Vice-Governor, Saitama Prefecture				
June 1998	Consul General of Japan in Brisbane, Australia				
January 2001	Director General, Gender Equality Bureau, Cabinet Office				
October 2003	Member, The Board of Trustees, Showa Women's University				
April 2007	President, Showa Women's University				
April 2014	Chancellor (Rijicho), Showa Women's University (current)				
July 2016	Chancellor (Socho), Showa Women's University (current)				
June 2017	Outside Director, MS&AD Insurance Group Holdings, Inc. (current)				
December 2019	Outside Director, Mitsubishi Research Institute, Inc. (current)				

\* Ms. Mariko Bando is a candidate for External Director who meets the requirements of External Director. If "Proposal 3:

Election of Eight (8) Directors" is approved at the 73rd Ordinary General Meeting of Shareholders of the Company to be held on March 23, 2023, she will assume the office of External Director. Ms. Mariko Bando is Chancellor (*Rijicho* and *Socho*) of Showa Women's University, and there are transactions between the Company or its major subsidiaries and Showa Women's University; however, the transaction amount is less than 1% of annual consolidated net sales in the most recent business year. In addition, Ms. Mariko Bando is Outside Director of MS&AD Insurance Group Holdings, Inc., and there are transactions between the Company or its major subsidiaries and Aioi Nissay Dowa Insurance Co., Ltd. and Mitsui Sumitomo Aioi Life Insurance Company, Limited, subsidiaries of MS&AD Insurance Group Holdings, Inc.; however, the transaction amount is less than 1% of annual consolidated net sales in the most recent business year.

#### Osamu Ishihara

[Career summary]					
Born on February 17, 1960					
April 1987	Registered as Attorney-at-law in Tokyo Bar Association				
	Joined Nishimura and Sanada				
October 1990	Joined TMI Associates				
April 1997	Partner, TMI Associates (current)				
January 2004	Lecturer (Civil Procedure for Lawyers) for the Legal Training and Research Institute for Court				
	Officials, the Supreme Court of Japan				
March 2010	External Auditor, Odawara Engineering Co., Ltd. (current)				
April 2012	Executive Governor, Japan Federation of Bar Associations				
	Vice-President, Tokyo Bar Association				
April 2015	Vice-President, Kanto Federation of Bar Associations				
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\* Mr. Osamu Ishihara is a candidate for External Audit & Supervisory Board Member who meets the requirements of External Audit & Supervisory Board Member. If "Proposal 4: Election of Two (2) Audit & Supervisory Board Members" is approved at the 73rd Ordinary General Meeting of Shareholders of the Company to be held on March 23, 2023, he will assume the office of External Audit & Supervisory Board Member. Mr. Osamu Ishihara is reported as an independent officer to the financial instruments exchange on which the Company is listed. There are no business transactions or special interests between Mr. Osamu Ishihara and the Company.

Hi	sashi Shirahata			
[C	areer summary]			
Born on May 5, 1962				
	September 1985	Joined Aoyama Audit Corporation		
	July 1988	Registered as Certified Public Accountant		
	October 1991	Joined The Mitsubishi Bank, Ltd. (currently MUFG Bank, Ltd.)		
	July 1999	Joined Aoyama Audit Corporation		
	July 2000	Admitted as Partner (Shain) of ChuoAoyama Audit Corporation		
	July 2002	Representative Partner (Daihyo-Shain) of ChuoAoyama Audit Corporation		
	September 2006	Representative Partner (Daihyo-Shain) of PwC Aarata (currently PricewaterhouseCoopers Aarata		
		LLC)		
	July 2022	Outside Director, Information Development Co., Ltd. (current)		

\* Mr. Hisashi Shirahata is a candidate for External Audit & Supervisory Board Member who meets the requirements of External Audit & Supervisory Board Member. If "Proposal 4: Election of Two (2) Audit & Supervisory Board Members" is approved at the 73rd Ordinary General Meeting of Shareholders of the Company to be held on March 23, 2023, he will assume the office of External Audit & Supervisory Board Member. Mr. Hisashi Shirahata is reported as an independent officer to the financial instruments exchange on which the Company is listed. There are no business transactions or special interests between Mr. Hisashi Shirahata and the Company.